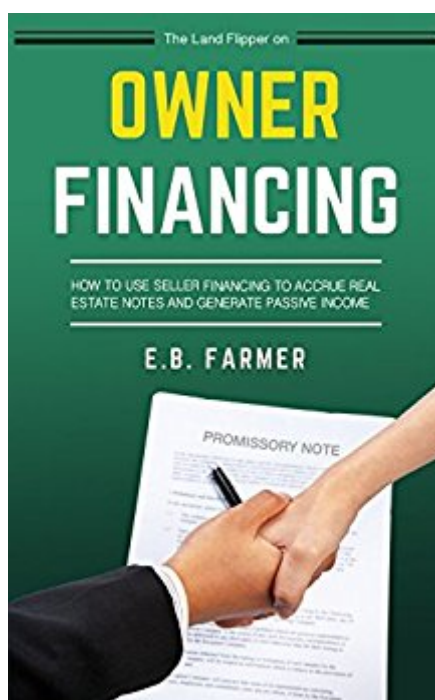


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# The Land Flipper On Owner Financing: How To Use Seller Financing To Accrue Real Estate Notes And Generate Passive Income



## Synopsis

Looking to get into real estate but don't have the capital? Already in the game but can't grow as quickly as you'd like? The solution may be easier than you think. In this short work, the author of *The Land Flipper: Turning Dirt into Dollars* covers the basics of owner financing from the perspective of both buyers and sellers. What is it? How does it work? What are some of the specific issues to consider when approaching an owner-financed deal? In an overview of three decades spent flipping land, E.B. Farmer discusses how seller financing benefits both sides of the transaction and how a bit of contractual maneuvering can be used to make difficult real estate deals happen quickly and with ease. What's inside? In this book we will discuss: How to wrap notes so that you can both buy and sell using owner financing on the same flip. Creating mailbox money that is 100% passive (after you've done the work upfront, that is). Deedless deals like lease-purchases (aka: Land Contracts, Rent to Own, etc.), and how to manage your real estate note once it is created. How to invest in such a way that you are guaranteed a 10% interest rate on your money with absolutely zero risk (try that with a stock broker). Stories of EB Farmer's (our family's collective pen name) rise as a successful land flipper (complete with multiple concrete examples). And a lot more! Ideas and knowledge are valuable, especially in the world of real estate financing. Read this book, absorb this knowledge, apply these techniques and you might be astounded at what you can pull off with your next real estate deal. Click download to get started on your rise to financial freedom and passive income!

## Book Information

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## Customer Reviews

**Pros:** Literally a short read. Good for beginners who need some inspiration from someone (i.e. The author) who has financed owner financed deals. Book is very conversational and I found it is easy to read.  
**Cons:** It's basic in it's educational content so you'll need to find additional reads to shore up your understanding of Owner Financing. Additionally, there aren't many number examples which for me would have helped explain the numbers better.

If you enjoyed *The Land Flipper: Turning Dirt Into Dollars*, you'll want to read the author's latest book, which is on the topic of owner financing (OF) for land/real estate purchases. In one short volume, he covers what admittedly is a dry topic -- but does so with a sense of humor and a casual style that engages the reader. He explains how OF, a practical alternative to traditional financing, benefits both the buyer and seller. Perhaps most important for novices, he shares the details of some of the deals (i.e., "case studies") he was involved with: what went wrong, what went right, and what he learned as a result. E.B. Farmer is to be commended for sharing his knowledge and experience in the realm of land flipping.

A short book, only 87 pages, but written in a readable style and full of wit and wisdom on how to owner finance lots and country property. I found a lot of good ideas that will apply to any real estate deal and no longer find Owner Financing quite scary. E.B Farmer does recommend involving a lawyer in any real estate deal, which is only common sense. In the interest of full disclosure, I received this book free in exchange for an honest review.

Picked this up after reading *The Land Flipper*, and found it to be a great follow up. Farmer manages to lend his conversational style to what is otherwise a somewhat dry (though incredibly valuable) topic. He just tells stories, but inside the stories are clear lessons for the real estate investor and flipper, all the way from the greenhorn to the expert. His writing is strong, and the info within is useful. Looking forward to the next installment.

Very informative ! Seller financing seems mysterious and something that was done more so in the past but this book shows it is alive and well

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